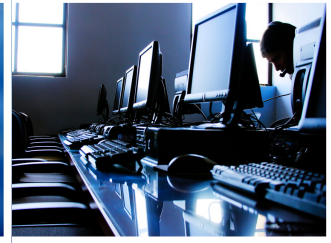
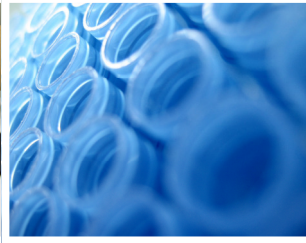
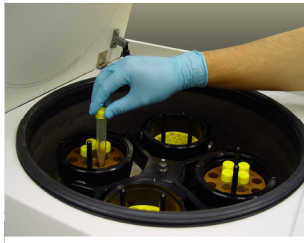
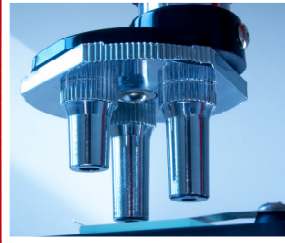




**Contracted Supplier**  
for

TEXAS TECH  
UNIVERSITY  
*Health Sciences Center*



The Remi Group program is a proven alternative to managing Original Equipment Manufacturer and other equipment maintenance agreements. Remi replaces the existing equipment service agreements with one comprehensive program and eliminates the inefficiencies of managing multiple service agreements from various equipment service vendors. The client has the *freedom to continue to use their preferred service vendor* for each piece of covered equipment.

### **Preferred Supplier Agreement UTSSCA1510**

*Contract Duration: February 1, 2010—January 31, 2013*

Texas Tech University joined the UT Supply Alliance which selected The Remi Group as its contracted supplier for Equipment Maintenance services. The Remi Group Ranked #1 on overall price and factors. The Research Spend Council provided Subject Matter Experts who evaluated the responses and found that The Remi Group ranked #1 in overall price and non-price factors.

### **Cost Reduction**

Reduces current equipment maintenance agreement costs by a guaranteed minimum of 25%.

### **Reduces Administrative Time**

Reduces the time spent managing multiple equipment maintenance agreements from various equipment service vendors.

### **Guaranteed Budget**

Maintenance budgets can be managed with fixed annual costs rather than the fluctuating costs and expensive "surprises" of other equipment maintenance agreements.

### **Life Cycle Management**

Manages the maintenance of lab equipment portfolio guaranteeing decreased cost, increased equipment uptime and extended useful life expectancy.

### **Total Vendor Control**

Delivers an unbiased vendor solution that allows the lab to use their preferred service vendor or upon request, Remi can recommend the best qualified alternative service vendor available.

### **Visibility**

Real-time, online reports enables the lab to more effectively analyze the quality and performance of the equipment and of the preferred service vendor.

### Typical Equipment Covered:

#### **Laboratory**

- Blood Gas Unit
- Chemistry Analyzers
- Chromatographs
- Co-Oximeters
- Densitometers
- Electron Microscopes
- Gamma Counters
- Hematology Analyzers
- HPLC units

#### **General Office**

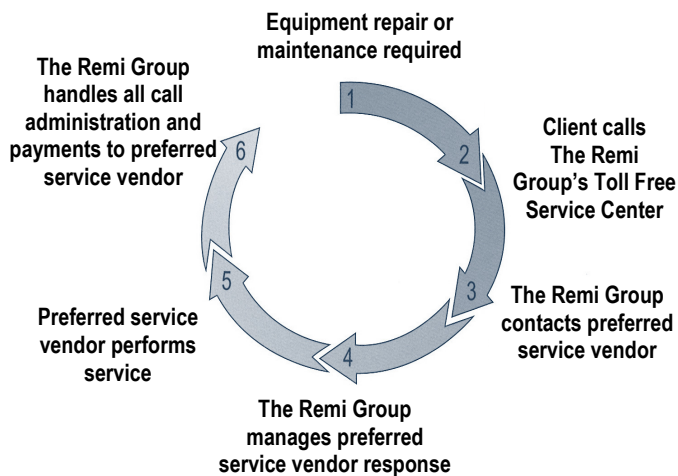
- Automated Filing Systems
- Collating Machines
- Dictation Equipment
- Endorsers
- Fax Machines
- Microfiche & Microfilmers
- Plotters
- Printers
- Shredders

#### **Radiology/X-Ray**

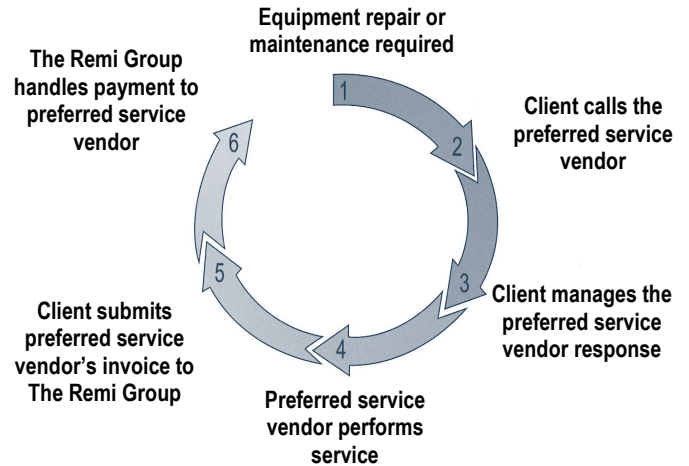
- Angiographic Systems
- Chest Unit
- CT Scanner
- Cystology Units
- Dental units

# Program Options:

## Preferred Option



## Alternate Option



## Four Easy Steps to Get Started

- 1. The Remi Group will perform a detailed analysis of the clients current equipment maintenance agreements.**
  - Provide The Remi Group with copies of current equipment maintenance agreements containing pricing, terms and conditions. The Remi Group will use this information to match the customized coverage on each piece of equipment and provide the lab a quote with a guaranteed minimum savings of 25% off of current contract price. If the client does not have a maintenance agreement in place, provide The Remi Group a list of equipment to quote with the following information: manufacturer name , model name and number, item number, serial number and installation
- 2. The Remi Group will provide the client with a proposal specifying cost savings, coverage, a detailed Equipment Schedule and a Program Implementation Schedule.**
- 3. The client will review the proposal and determine what equipment to include under The Remi Group agreement, if any.**
- 4. The Remi Group will work with the client and the purchasing department to finalize the Equipment Maintenance Agreement to begin the coverage.**

### To request price quotation:

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The Remi Group  
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Email: [mmarquette@theremigroup.com](mailto:mmarquette@theremigroup.com)  
[www.theremigroup.com](http://www.theremigroup.com)

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Ph: (704) 602-0819 ♦ Cell: (704) 763-7492  
Email: [mearl@theremigroup.com](mailto:mearl@theremigroup.com)  
[www.theremigroup.com](http://www.theremigroup.com)

